## Message Text

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INFO OCT-01 ISO-00 AF-10 EB-08 COME-00 TRSE-00 L-03 GSA-02 CIAE-00 INR-07 NSAE-00 ERDA-07 OES-07 USIA-15 /072 W

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**UNCLAS TOKYO 13673** 

PASS TO TREASURY

E.O. 11652: N/A TAGS: ETRD, JA

SUBJECT: RHODESIAN CHROME AGREEMENT-SAMPLING AGENCIES

SUMMARY: IN POSSIBLE MISUNDERSTANDING OF US-JAPAN AGREEMENT OVER CONTROL OF CHROMIUM IMPORTS FROM S. AFRICA, GOJ HAS DESIGNATED A PARTICULAR JAPANESE FIRM AS "OFFICIAL ANALYST" FOR SUCH IMPORTS, THUS DOING SERIOUS HARM TO OPERATIONS OF U.S. FIRM EXTENSIVELY INVOLVED IN MINERAL ANALYSIS HERE. ACTION REQUESTED: CLARIFICATION OF AGREEMENT ON SAMPLING OF JAPAN'S CHROMIUM IMPORTS; APPROPRIATE ACTION TO CORRECT ANY MISUNDERSTANDINGS THAT MAY EXIST. END SUMMARY.

1. EMBASSY RECENTLY RECEIVED A LETTER (COPY POUCHED TO EA/J) FROM MR. S. JANOW, PRESIDENT OF U.S. CONSULTANTS INC., A U.S. FIRM EXTENSIVELY ENGAGED IN SAMPLING AND ANALYSIS OF JAPANESE MINERAL IMPORTS, INCLUDING CHROMIUM ORES. ACCORDING TO MR. JANOW, MITI HAS INTERPRETED OUR RECENT AGREEMENT WITH JAPAN ON CONTROL OF RHODESIAN CHROME BEARING IMPORTS TO MEAN THAT ONLY THE JAPAN MARINE SURVEYORS ASSOCIATION (NIPPON KAIJI KENTEI KYOKAI) CAN FUNCTION AS THE GOJ'S DESIGNATED ANALYST OF CHROME IMPORTS FROM S. AFRICA. MITI APPARENTLY UNCLASSIFIED

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TOLD JANOW THAT IT HAS A SPECIFIC UNDERSTANDING WITH THE U.S. TREASURY DEPT. TO THAT EFFECT. (JANOW CITED MAY 26-27 MEETINGS BETWEEN S.L. SOMMERFIELD, DIRECTOR OF TREASURY'S OFFICE OF FOREIGN ASSETS CONTROL AND S. HAYASHI, DIRECTOR OF MITI'S IRON AND STEEL PRODUCTION DIVISION AS LEADING TO THIS AGREEMENT.)

- 2. JANOW POINTED OUT THE MARINE SURVEYOR'S ASSOC. IS NOT A GOJ AGENCY, BUT IS IN FACT A COMPETITOR OF U.S. CONSULTANTS INC. HE CONTENDS THAT MITI'S ACTION IN APPOINTING THE JAPANESE FIRM AS THE SOLE ANALYST OF S. AFRICAN CHROME IMPORTS HAS UNJUSTLY TAKEN AWAY A LARGE SHARE OF U.S. CONSULTANTS' BUSINESS AND WILL DO THE FIRM'S OPERATIONS SERIOUS DAMAGE.
- 3. ACTION REQUESTED. CLARIFICATION OF TREASURY'S AGREEMENT WITH MITI ONSAMPLING OF JAPAN'S CHROME IMPORTS, PARTICULARLY IN REGARD TO DESIGNATED AGENCIES FOR THIS WORK. IF THE JAPANESE MISUNDERSTAND THE PROCEDURES UNDER OUR RHODESIAN CHROME AGREEMENT, WE REQUEST APPROPRIATE ACTION TO CORRECT THIS SITUATION. MANSFIELD

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## Message Attributes

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Subject: RHODESIAN CHROME AGREEMENT-SAMPLING AGENCIES SUMMARY: IN POSSIBLE MISUNDERSTANDING OF US-JAPAN

AGREEMENT OVER CONTROL OF CHROMIUM IMPORTS FROM S. AF RICA, G

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